

PI ETA CONSULTING COMPANY

Project Financing

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OUTLINE FOR PROJECT FINANCING PROGRAM, A 3-DAY PROGRAM

- **Overview of Project Finance**
 - Development of Project Finance
 - Types of Project Finance
 - Characteristics of Project Finance
 - Reasons why borrowers choose the Project Finance route
 - Inter linkage of the various parties in a Project Finance
 - Know how key relationships mitigate risks
 - Types of offtake contracts
 - Types of concession agreements
 - Types of supply contracts
 - Key contract terms in various project finance agreement
 - Understanding the various phases of project finance

- **Analysis of Project Risks**
 - Identifying various project finance risks
 - Commercial risks
 - Macro-economic risks
 - Political risks
 - Project finance structures
 - Typical project finance structure
 - Mitigating risks through Export Credit Agencies
 - Understanding some specialised project finance structure
 - Understanding the rating methodologies used by leading rating agencies

- **Cash Flow Assessment in Project Finance**
 - Analysing Cashflow from the Investor's perspective
 - Determining The Project's Profitability -Decision Tools:
 - Methods of Cash Flow Assessment - (non DCF methods)
 - Methods of Cash Flow Assessment - (DCF methods)
 - Time Value Concepts
 - Determining The Value of Cash flows over Several Periods
 - Understand how to apply weighted average cost of capital
 - Financial functions
 - Discounted Cash Flow Methods
 - 7 key steps in analysing cash flow
 - Analysing Cashflow from the Lender's perspective
 - Developing a multi-variable table for analysis
 - Sensitivity analysis
 - Building financial projections
 - Key financial metrics used in analysing project finance
 - Using reserve accounts to mitigate risks
 - Understanding the cashflow cascade

For more information, please contact PI ETA Engagement Resource (PEER) Group at
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PROGRAM FACILITATOR

Mr. Adam K. K. Wong

B.Acc., FCPA, Certified Professional Trainer

Mr. Adam K. K. Wong is a Business Domain Expert Facilitator with PI ETA Consulting Company. He is also an adjudicator of the Financial Industry Disputes Resolution Centre in Singapore.

Prior to his current appointments, he was a General Manager with Standard Chartered Bank and other international banks with 22 years of successful track record in Cash Management, eCommerce, Corporate Banking and Trade Finance and Small & Medium Enterprises. Having strong strategic orientation and regional exposure in South East Asia and Hong Kong, he is credited with significantly growing global banks' SME assets by 450% and net profit by 140% over a 3-year period in Singapore. He also started a new cash management business for a leading bank in Asia and grew it to a multi-billion business annually.

Adam is a very experienced trainer who has a gift of making complicated subjects simple. He has conducted numerous workshops for banks in Singapore, Hong Kong, Shanghai, Taiwan, Bahrain, Sri Lanka, Vietnam, Indonesia, Malaysia, and Pakistan with consistently good appraisals. He is one of the few successful developers of training programmes accredited under the Institute of Banking and Finance Standards

Mr. Wong is a Fellow Chartered Accountant (Singapore) and a Fellow Certified Public Accountant (Australia). He is also a Certified Credit Risk Management professional, a Certified Professional Trainer and member of the Singapore Institute of Directors.