



### PART III TRAINING PROVIDER INFORMATION

Please attach profile of training provider.

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Training Provider Name: **PI ETA Consulting Company**

Address: The Alpha, #03-16A, 10 Science Park Road, Singapore Science Park II  
Republic of Singapore

Postal Code: 117684

Telephone Number: +65 634 100 10

Facsimile Number: +65 634 100 20

Website Address: [www.pi-eta.com](http://www.pi-eta.com)

Email Address: [marketing@pi-eta.com](mailto:marketing@pi-eta.com)

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#### Training Instructor(s) Information

Please attach detailed resume. Please use separate sheets if there is more than one training instructor.

Training Provider Name: Mr. Andrew K. T. Goh

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#### Educational Qualifications Attained

1970 – 1972	University of Adelaide, South Australia, B.Econ.
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#### Professional Qualifications

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## Relevant Industry Experience

COMPANY	DESIGNATION	JOB DESCRIPTION	PERIOD	
			FROM	TO
OCBC Bank Ltd	Vice President, Senior Audit Manager, Group Audit Deputy Head of Credit Risk Review	<ul style="list-style-type: none"> <li>▪ Responsible as an independent examiner and assessor of the health of a business unit's Credit Risk Asset Portfolio and Credit Risk Asset Management Process and reports to the management and the Board of Directors the results of such examinations</li> </ul>	Jun 2003	– Nov 2007
EFG Private Bank	Senior Vice President	<ul style="list-style-type: none"> <li>▪ Responsible to develop a portfolio of clients in mainly the Malaysian, Indonesian and Singapore markets</li> </ul>	Dec 2002	– May 2003
American Express Bank	Senior Director, Head of Corporate Banking	<ul style="list-style-type: none"> <li>▪ Accountable for all loans booked in Corporate Banking</li> <li>▪ Responsible for primarily Singapore and Malaysian markets</li> </ul>	Oct 1989	– Nov 2002
United Overseas Bank	First Vice President, Head of Corporate Banking	<ul style="list-style-type: none"> <li>▪ Responsible for all loans extended in capital market, real estate, multinational, public-listed and government-linked companies segments. Portfolio size in excess of US\$2 billion</li> </ul>	Mar 1988	– Sept 1989
United Overseas Bank	Chief Manager (later known as First Vice President), Head of Consumer Credit & Credit Administration	<ul style="list-style-type: none"> <li>▪ Responsible for all consumer loans booked</li> <li>▪ Initiated both the Private Banking and Credit Card Businesses</li> <li>▪ Responsible for all credit administration from the time credit is processed for approval till the time it is booked. Also the day to day loan administration</li> </ul>	Nov 1986	– Feb 1988
Bank of America	Vice President, Head of Specialised Loan Team	<ul style="list-style-type: none"> <li>▪ Responsible for handling a portfolio of problem accounts</li> </ul>		
	Vice President Senior Credit Officer of Jurong Branch	<ul style="list-style-type: none"> <li>▪ Responsible for the whole loan portfolio.</li> </ul>	Apr 1985	– Mar 1986
	Vice President, Head of Aerospace / Chemicals / Energy / Shipping Section	<ul style="list-style-type: none"> <li>▪ Responsible for all loans booked in these industries. Made the First Chairman of the Country's Marketing Committee</li> </ul>	Oct 1983	– Mar 1985

Bank of America	Assistant Vice President	<ul style="list-style-type: none"> <li>▪ Special assignment to Bank of America Houston, USA. Attached to Houston Energy Group as credit and marketing officer responsible for all oil majors, drilling contractors, independents, traders and oilfield equipment/service industries</li> </ul>	Sep 1981 – Sep 1983
	Assistant Vice President	<ul style="list-style-type: none"> <li>▪ Started as Credit Trainee. Extensive experience gathered handling both local and multinational company accounts including loan syndications and various governmental (local and overseas) loan programmes</li> <li>▪ Made Singapore Energy Specialist in 1980</li> </ul>	Nov 1975 – Aug 1981

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### Relevant Teaching Experience

COMPANY	DESIGNATION	JOB DESCRIPTION	PERIOD	
			FROM	TO
PI ETA Consulting Company	Seminar Facilitator	Seminars Conducted <ul style="list-style-type: none"> <li>▪ Real Estate Financing</li> <li>▪ Shipping Financing</li> </ul>	2008	– Present
Nanyang Technological University of Singapore	Lecturer and Tutor	<ul style="list-style-type: none"> <li>▪ Taught second year students in the School of Accountancy and Business on the subject of "Bank Lending"</li> </ul>	1991	– 1995